

Lombardo, Vince

From: Salt, Duncan
Sent: Wednesday, June 29, 2011 6:42 PM
To: Lombardo, Vince
Subject: RE: GrandView - question about sales credit....

Hey Vince – we only get credit for 1st year revenues, so the 2nd and 3rd Year maintenance go to Louis Nardone. Great job otherwise, and nice deal.'

-d

DUNCAN SALT

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From: Lombardo, Vince
Sent: Wednesday, June 29, 2011 5:50 PM
To: Salt, Duncan
Subject: GrandView - question about sales credit....

Hi, Duncan. I left you a vm as well, but thought this would be easier for you to respond to.

The order total is \$243,747.04 This includes a 3 month maintenance extension for existing equipment and 2 years of maintenance paid upfront.

Do I receive sales credit for the entire dollar amount? I think I read somewhere that I receive credit on up to 2 years of maintenance if it's done at the time of order signing.

Just curious.

Thanks

6/30/2011