




Bill Reynolds/USA/Nobel Biocare


07/14/2009 01:17 PM

To Vince Lombardo/USA/Nobel Biocare@NOBEL BIOCARE

cc Byron Moore/USA/Nobel Biocare@Nobel Biocare, Robert Niehoff/USA/Nobel Biocare@Nobel Biocare

bcc

Subject Re: Sales script from role play....

History:  This message has been replied to.



You know Vince, this was really good and thanks for sending the complete script with comments. I'm sending this in to Yorba Linda as we want to capture key thoughts and add them to the Appendix as we go. Thanks again and I think you need a prize so look for your gift certificate by mail! Again, good being with you last weekend and keep on selling!

Bill Reynolds
Area Director

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Vince Lombardo/USA/Nobel Biocare



Vince Lombardo/USA/Nobel Biocare

07/14/2009 08:38 AM

To Bill Reynolds/USA/Nobel Biocare@Nobel Biocare

cc Byron Moore/USA/Nobel Biocare@Nobel Biocare, Robert Niehoff/USA/Nobel Biocare@Nobel Biocare

Subject Sales script from role play....

Hi, Bill. Per your request, here's the sales script I used for my role play.

Thanks for a great meeting!

[attachment "Role Play Script - Vince Lombardo.doc" deleted by Bill Reynolds/USA/Nobel Biocare]

Vince Lombardo
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