



Lori K. Bauer/USA/Nobel Biocare

05/27/2009 10:04 AM

To "Vince Lombardo" <vince.lombardo@nobelbiocare.com>

cc Byron Moore/USA/Nobel Biocare

bcc

Subject Fw: 3i Competitive

History:

This message has been replied to.

Great Job on your Month last Month and the close of Dr Wolf. I am SO Proud of you! Keep up the great job Vince.)

Bill Reynolds

----- Original Message -----

From: Bill Reynolds

Sent: 05/27/2009 09:59 AM PDT

To: Bill Reynolds; Mary Seidel; Byron Moore; Jesse Velo; Dennis Ayotte; Daniel Kirkey; Murray Kamish; Mike Lofreso; Tom Shaffer; Mike Yondo; Lori K. Bauer; Tad Thompson; Vince Lombardo; Ed Barr; Iris Lopez; Robert Banez; Jennifer Martin; Amanda Cavinder; Scott Smith; Michael McCastlain; J'aime Dobies; Remy Parker; Mark Reiss; Michael Smith; Donald Boyd; Darin Lockaby; Kevin Thomas; Donald Fowler; Jeremy Carter; Malcolm Warren; Ty Prim; Darren Beckham; Andrea Kenney; Steve Monger; Ryan Dunbar; Bill Huff; Bob DeCelle; Wayne Thelen; Matt Behr; Tom Maloy; Mark Beauchamp; Britt Traynham; Todd Pennington; Chris Brower; Robert Niehoff; Matt Zumbiel; Dan Lynch; Jared Bloehs; Elvin Carrero; Ali Wagoner; Delia Casey; LuAnn Hill; Ron Terry

Subject: Fw: 3i Competitive

Hey everyone, here is some good news from Vince Lombardo hot off the press! This also shows what value you can get from attending the All on 4 courses with Drs. Schroering and Parrish. Let's get the business. Good work Vince!

Bill Reynolds
Area Director

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----- Forwarded by Bill Reynolds/USA/Nobel Biocare on 05/27/2009 09:56 AM -----



Vince Lombardo/USA/Nobel Biocare

05/27/2009 09:52 AM

To Bill Reynolds/USA/Nobel Biocare@Nobel Biocare

cc

Subject Re: 3i Competitive

Hi, Bill. Just an fyi, I converted Dr. Robert Wolf from 3i a couple weeks ago, and I am working on a major competitive deal with Drs. Alperin & Fried who are getting tired of the implant failure rate from their 3i placements. Dr. Fried has already been to Dr. Parish's course and Dr. Alperin is going for the All-On-4 course in June. I am hoping/expecting to close a deal with them before the end of Q2. This will be a