Lombardo, Vincent

Zugschwert, John [john.zugschwert@thomson.com] From:

Tuesday, January 25, 2005 4:18 PM Sent:

Recher, Stuart (Dialog US); Gonzalez, Eduardo (Dialog US); Whitehead, Michelle (Dialog US); To:

Carson, Ashmead (Courtenay) (Dialog US); Lombardo Jr, Vincent (Dialog US); Lowden, Kevin (Dialog US); Willmer, Lori (Dialog US); Smith, Craig (Dialog US); Morici, Christopher (Dialog

US); Huberty, William (Dialog US)

Zugschwert, John; Hunt Wright (Wright), Caroline (Dialog US); Colantino, James (TLR Corp); Cc:

Cantor, Shawn (Dialog US); Roseberry, Robert (Dialog); Stefano, Ann (Dialog US)

RE: Vince jams with Smuckers Subject:

High Importance:

Vince,

Fantastic job on the Smuckers sale! This is one of those situations where the good news just keeps pn coming in for you. Great finish to Q4 and great start to Q1. Congratulations on the Dec/Jan Sales Contest as well! Who will be next to get the contest money for January?

Take care,

John

----Original Message----

From: Recher, Stuart [mailto:Stuart.Recher@thomson.com]

Sent: Tuesday, January 25, 2005 3:14 PM

To: Gonzalez, Eduardo; Whitehead, Michelle; Carson, Courtenay; Lombardo,

Vincent; Lowden, Kevin; Willmer, Lori; Smith, Craig R; Morici, Chris;

Huberty, William

Cc: Zugschwert, John (Dialog US); Wright, Caroline

Subject: Vince jams with Smuckers

Vince continues his hot streak, signing Smuckers to a \$31k Portal deal. Vince "spread" himself throughout the company, working with the IT and Corporate Communications teams to understand the goals of the portal, and to develop a path of adding fresh, preserved content. This makes over \$90k in two months, and qualifies Vince for the Dec/Jan contest. PB&J sandwiches are on Vince.

Way to go Vince!

Stuart