



Close

From: Zugschwert, John [SMTP:john.zugschwert@thomson.com]
To: Recher, Stuart (Dialog US); Carson, Ashmead (Courtenay) (Dialog US); Efrach, Morry (Dialog US); Gonzalez, Eduardo (Dialog US); Lombardo Jr, Vincent (Dialog US); Lowden, Kevin (Dialog US); Whitehead, Michelle (Dialog US)
Cc: Zugschwert, John
Subject: RE: Vince closes American Greetings!
Sent: 11/19/2004 4:51 PM **Importance:** Normal

Vince,

Great job! Keep up the push in December.

Thanks,

John

-----Original Message-----

From: Recher, Stuart [mailto:Stuart.Recher@thomson.com]
Sent: Friday, November 19, 2004 3:50 PM
To: Carson, Courtenay; Efrach, Morry; Gonzalez, Eduardo; Lombardo, Vincent; Lowden, Kevin; Whitehead, Michelle
Cc: Zugschwert, John (Dialog US)
Subject: Vince closes American Greetings!

Vince has just closed American Greeting on a \$7,200 Investext site license! American Greeting's strategic planning group will be using Investext to profile their competitors and potential partners for long range business development opportunities. Vince has been actively targeting AG and has met with more departments in the last month than I can count on one hand in order to extract this first piece of business (which Vince prevented Multex from winning).

This sale puts Vince at **\$46,700** for the quarter - a mere \$550 from his Q4 number, with December still to go. Oh, and in case you missed it, Vince has just nudged ahead of Michelle to lead the Southeast in Q4 sales!

Congratulations, Vince!

Stuart

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